



# How can we help?

WINNING WITH AIG



## M&A (Warranties and Indemnities Insurance)

### Underwriting Sweet Spots



Broad Appetite across all industry sectors



Capabilities across deal sizes from €25m to €5bn



From simple to complex, distressed deals



UK deals, as well as countries and jurisdictions worldwide



Plus emerging markets capabilities



#### CAUTION

- Adult entertainment
- Payday loans
- Cannabis related enterprises

### AIG M&A Differentiators



#### Claims expertise

We have handled more M&A claims than any other single insurer (in fact we regularly publish our insights into M&A claims trends to help inform brokers and clients). Our M&A clients benefit from a single insurer and decision maker handling and settling their claims - rather than dealing with several parties where an MGA may have arranged capacity.



#### Cross border expertise

With our M&A teams located strategically throughout the world, we have first-hand understanding of local conditions and requirements and excellent local policy issuance and claims paying capabilities worldwide. Our global footprint is a major strength in the M&A market (especially valuable to multinational clients) that is not shared by all M&A carriers.



#### Market understanding

Our Nordic M&A underwriting team includes several seasoned M&A practitioners with many years' experience in the M&A market. Brokers will find that we have a deep understanding of the deal realities in terms of complexities, requirements and timescales, and the practical experience and capabilities to deliver timely and effective solutions.



#### Longevity and stability

AIG's long term presence in the M&A market is underpinned by strong and diverse multiline capabilities that has given us over 20 years' durability in this space. The mono-line based sustainability of recent entrants in the M&A market remains to be seen in an adverse economic environment, especially in the context of very large claims payments.